## **Accounting**





#### **ACCOUNTING**

Accounting youth apprentices learn skills in bookkeeping and accounting functions.

Length of Apprenticeship: One or two years

#### **OCCUPATIONAL COMPETENCIES**

Youth apprentices work with a job site mentor to demonstrate the following competencies.

Year 1: Youth apprentices must complete a **total of 10** competencies. **Nine** must be from the list below. If necessary, employers can substitute **1** competency with another occupationally appropriate skill. Those skills should be added to the competency list for assessment.

Year 2: Youth apprentices must complete a **total of 12** competencies. **Eleven** must be from the list below. If necessary, employers can substitute **1** competency with another occupationally appropriate skill. Those skills should be added to the competency list for assessment.

YEAR 1 Competencies	YEAR 2 Competencies
Maintain accounts	Complete monthly closing procedures
2. Store financial records	2. Process customer invoices and receipts
3. Assist to process checks	3. Process receiving document
4. Process journal entries	4. Assist to process payment authorization
5. Post journal entries	5. Process credit memorandum
6. Balance accounts after recording transaction	6. Record inventory usage
7. Assist to prepare adjusting/closing entries	7. Assist to inventory merchandise or materials
8. Prepare deposit	8. Assist to process results of inventory
9. Assist to maintain fixed asset records	9. Process inventory adjustments
10. Apply accounting principles and processes	10. Assist to cost account a new or revised
	product or service
	11. Assist to audit monthly procedures
	12. Assist to process budget reports

#### **POST-SECONDARY PATHWAY OPPORTUNITIES**

There are several post-secondary pathway opportunities in this area. The following is a partial list.

• Banking and Financial Services



## **Accounting**

Youth Apprenticeship

# ON-THE-JOB LEARNING PERFORMANCE STANDARDS GUIDE

(TO BE COMPLETED BY YA CONSORTIUM)

#### VOLITH ADDDENTICE INCODMATION

Youth Apprentice Name					
YA Coordinator	YA Cor	sortium			
School District	High S	chool Graduation Date			
REQUIREMENTS					
Youth apprentices must complete ALL the items listed below. Check completed areas.  Year 1 Competency checklist Employability Skills checklist (in this OJL Guide) or the DPI Employability Skills Certificate Related instruction equal to 1 high school credit or at least 3 college credits Minimum of 450 work hours  Level Two Requirements Youth apprentices must complete ALL the items listed below. Check completed areas. Year 2 Competency checklist Employability Skills checklist (in this OJL Guide) or the DPI Employability Skills Certificate Related instruction equal to 2 high school credits or at least 6 college credits Minimum of 900 work hours					
HOURS					
Record the hours the youth ap	prentice worked.				
Total Hours Employed Company Name Telephone Number					

#### **RELATED INSTRUCTION**

YEAR 1: Indicate which related instruction courses the youth apprentice completed.

Dual Credit	Course Number and Title	Credits	Instruction Provider

YEAR 2: Indicate which related instruction courses the youth apprentice completed.

Dual Credit	Course Number and Title	Credits	Instruction Provider

#### **SIGNATURES**

The On-the-Job Learning Performance Standards Guide includes a list of competencies youth apprentices learn through mentoring and training at the worksite.

Instructions for the Worksite Employers/Mentors and School-Based or YA coordinators: This document should be reviewed with the employer/mentor, school-based or YA coordinator on a regular basis with the youth apprentice to record progress and plan future steps to ensure completion of the required competencies. Mentors, school-based/YA coordinator, and the apprentice sign below.

Employer/Mentor Signature	Employer/Mentor Signature
Employer/Mentor	Employer/Mentor
Business/Company	Business/Company
Date Signed	Date Signed
School-Based and/or YA Coordinator Signature	School-Based and/or YA Coordinator Signature
School-Based and/or YA Coordinator	School-Based and/or YA Coordinator
School District or Organization	School District or Organization
Date Signed	Date Signed
Youth Apprentice Signature	Youth Apprentice Signature
Youth Apprentice	Youth Apprentice
School District / High School	School District / High School
Date Signed	Date Signed
	I

#### **EMPLOYABILITY SKILLS (TO BE COMPLETED BY YA EMPLOYER/MENTOR)**

Youth apprentices must demonstrate key employability skills.

The DWD YA program employability skills requirement may be attained and demonstrated through two processes. (See options listed below.) Employability skills must be completed for every year a student is in the program. The DPI Employability Skills Certificate may be counted as meeting one of those two years, provided the certificate is earned in the same year the student is enrolled in youth apprenticeship or they can complete the YA Employability Skills in the OJL. The Employability Skills Certificate must be obtained through the DPI.

1. If a student has successfully completed a Wisconsin Department of Public Instruction (DPI)

the YA Employability Skills requirement for that year. A copy of the student's DPI Co-Op

State-Certified Cooperative Education, Co-Op Employability Skill certification then they have met

	Employability Skill Certificate must be maintained on file with their YA regional consortium.
	Earned Wisconsin Employability Skills Certificate (checked if applicable) or,
2	2. Completed and rated "Employability Skills" through this YA OJL guide as described below.
3	<b>Exceeds Expectations:</b> Exceeds entry-level criteria; requires minimal supervision; consistently displays this behavior
2	<i>Meets Expectations:</i> Meets entry-level criteria; requires some supervision; often displays this behavior
1	Working to Meet Expectations: Needs improvement; requires much assistance and supervision; rarely displays this behavior

The following skills are required of all youth apprentices.

Employability Skills		Rating	
Competency and Rating Criteria		n Rating of Check Ratir	
	1	2	3
Develops positive work relationships with others.		Year 1 Ratir	ng
Examples of qualities and habits that the employee might exhibit include			
<ul> <li>Interacts with others with respect and in a non-judgmental</li> </ul>		Year 2 Ratir	ng
<ul> <li>Responds to others in an appropriate and non-offensive manner</li> <li>Helps co-workers and peers accomplish tasks or goals</li> <li>Applies problem-solving strategies to improve relations with others</li> <li>When managing others, shows traits such as compassion, listening, coaching, team development, and appreciation</li> </ul>			

	Employability Skills		Rating	
2.	Communicates effectively with others		Year 1 Rating	g
	Examples of qualities and habits that the employee might exhibit include			
	<ul> <li>Adjusts the communication approach for the target audience,</li> </ul>		Year 2 Rating	2
	purpose, and situation to maximize impact			
	Organizes messages/information in a logical and helpful manner			Ш
	Speaks clearly and writes legibly			
	<ul> <li>Models behaviors to show active listening</li> </ul>			
	Applies what was read to actual practice			
	Asks appropriate questions for clarity			
3.	Collaborates with others		Varud Datin	_
٥.	Examples of qualities and habits that the employee might exhibit		Year 1 Rating	<u> </u>
	include			Ш
	Works effectively in teams with people of diverse backgrounds		Year 2 Rating	g
	regardless of sex, race, ethnicity, nationality, sexuality, religion,			
	<ul><li>political views, and abilities</li><li>Shares responsibility for collaborative work and decision making</li></ul>			
	Uses the problem-solving process to work through differences of			
	opinion in a constructive manner to achieve a reasonable			
	compromise			
	Avoids contributing to an unproductive group conflict			
	Shares information and carries out responsibilities in a timely			
	manner			
4.	Maintains composure under pressure		Year 1 Rating	g
	Examples of qualities and habits that the employee might exhibit			
	include		Year 2 Rating	~
	<ul> <li>Uses critical thinking to determine the best options or outcomes when faced with a challenging situation</li> </ul>		Teal 2 Natility	<u> </u>
	Carries out assigned duties while under pressure	Ш		
	Acts in a respectful, professional, and non-offensive manner			
	while under pressure			
	Applies stress management techniques to cope under pressure			
5.	Demonstrates integrity		Year 1 Rating	g
	Examples of qualities and habits that the employee might exhibit include			
	Carries out responsibilities in an ethical, legal and confidential		Year 2 Rating	g
	manner			
	Responds to situations in a timely manner	_		_
	Takes personal responsibility to correct problems     Madela behaviors that demonstrate out discipling reliability.			
	<ul> <li>Models behaviors that demonstrate self-discipline, reliability, and dependability</li> </ul>			
	and dependability			

	Employability Skills	Rating	
6.	Performs quality work	Year 1 Ratin	g
	Examples of qualities and habits that the employee might exhibit include		
	Carries out written and verbal directions accurately	Year 2 Ratin	g
	<ul> <li>Completes work efficiently and effectively</li> </ul>		
	Performs calculations accurately		
	<ul> <li>Conserves resources, supplies, and materials to minimize costs and environmental impact</li> </ul>		
	<ul> <li>Uses equipment, technology, and work strategies to improve workflow</li> </ul>		
	Applies problem-solving strategies to improve productivity		
	Adheres to worksite regulations and practices		
	Maintains an organized work area		
7.	Provides quality goods or services (internal and external)	Year 1 Ratin	g
	Examples of qualities and habits that the employee might exhibit include		
	Shows support for the organizational goals and principles by	Year 2 Ratin	g
	<ul><li>own personal actions</li><li>Displays a respectful and professional image to customers</li></ul>		
	Displays an enthusiastic attitude and desire to take care of		
	customer needs		
	Seeks out ways to increase customer satisfaction		
	<ul> <li>Produces goods to workplace specifications</li> </ul>		
8.	Shows initiative and self-direction	Year 1 Ratin	g
8.	Examples of qualities and habits that the employee might exhibit	Year 1 Ratin	g
8.		Year 1 Ratin  Year 2 Ratin	
8.	Examples of qualities and habits that the employee might exhibit include  Prioritizes and carries out responsibilities without being told Responds with enthusiasm and flexibility to handle tasks that		
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Employability Skills		Rating	
9. Adapts to change	,	Year 1 Ratin	ıg
Examples of qualities and habits that the employee might exhibit include			
Shows flexibility and willingness to learn new skills for various	,	Year 2 Ratin	ıg
<ul> <li>Uses problem-solving and critical-thinking skills to cope with changing circumstances</li> <li>Modifies own work behavior based on feedback, unsatisfactory outcomes, efficiency, and effectiveness</li> <li>Displays a "can do" attitude</li> </ul>			
10. Demonstrates safety and security regulations and practices  Examples of qualities and habits that the employee might exhibit	,	Year 1 Ratin	g
include			
Follows personal safety requirements	,	Year 2 Ratin	g
<ul> <li>Maintains a safe work environment</li> <li>Demonstrates professional role in an emergency</li> <li>Follows security procedures</li> <li>Maintains confidentiality</li> </ul>			
11. Applies job-related technology, information, and media	,	Year 1 Ratin	ıg
Examples of qualities and habits that the employee might exhibit include			
<ul> <li>Applies technology effectively in the workplace</li> </ul>	•	Year 2 Ratin	ıg
<ul> <li>Assesses and evaluates information on the job</li> <li>Assesses training manuals, website, and other media related to the job</li> </ul>			
12. Fulfills training or certification requirements for employment	,	Year 1 Ratin	g
<ul><li>Examples of this requirement may include</li><li>Participation in required career-related training and/or</li></ul>			
educational programs	Year 2 Rating		
<ul> <li>Passing certification tests to qualify for licensure and/or certification</li> </ul>			
Participation in company training or orientation			
13. Sets personal goals for improvement	,	Year 1 Ratin	ıg
<ul> <li>Examples of this requirement may include</li> <li>Setting goals that are specific and measurable</li> </ul>			
<ul> <li>Setting work-related goals that align with the organization's</li> </ul>	•	Year 2 Ratin	g
<ul> <li>mission</li> <li>Identifying strategies to reach goals</li> <li>Reflecting on goal progress to regularly evaluate and modify goals</li> </ul>			

#### YEAR 1 OCCUPATIONAL COMPETENCIES

#### (TO BE COMPLETED BY YA EMPLOYER/MENTOR)

Accounting youth apprentices must complete a total of 10 competencies. Nine must be from the list below. If necessary, employers can substitute 1 competency with another occupationally appropriate skill. That skill should be added to the competency list for assessment.

#### **Rating Scale**

- 3: Exceeds entry level criteria | Requires minimal supervision | Consistently displays this behavior
- 2: Meets entry level criteria | Requires some supervision | Often displays this behavior
- 1: Needs improvement | Requires much assistance and supervision | Rarely displays this behavior

If any competencies are rated "1" on the final performance review checklist that is submitted to WI DWD it is considered a failed checklist.

	Occupational Competencies		Ratings	
		Minimun	n Rating of 2	for EACH
	Competency and Rating Criteria		Check Rating	g
		1	2	3
1.	Maintain accounts			
	<ul> <li>select appropriate forms/records</li> </ul>			
	<ul> <li>identify supplier, vendor, and/or customer account</li> </ul>			
	<ul> <li>complete necessary documents</li> </ul>			
	<ul> <li>balance to control totals</li> </ul>			
	<ul> <li>verify information in subsidiary ledger for accounts payable or receivable</li> </ul>			
	<ul> <li>add, edit, verify and query data in electronic files using accounting software</li> </ul>			
	<ul> <li>prepare reports and monthly statements from accounts as required</li> </ul>			
	file forms/records in appropriate location			
2.	Store financial records	П		
	code documents as required			_
	<ul> <li>identify appropriate forms</li> </ul>			
	maintain record log			
	<ul> <li>maintain electronic filing system</li> </ul>			
	<ul> <li>maintain security and confidentiality</li> </ul>			
	verify data prior to entry/storage			

	Occupational Competencies		Ratings	
			n Rating of 2	
	Competency and Rating Criteria		Check Ratin	
		1	2	3
3.	<ul> <li>Assist to process checks</li> <li>select appropriate forms/records</li> <li>determine amount to be paid</li> <li>enter date, payee, and amount of check</li> <li>obtain signatures as required</li> <li>record check number on invoice/document being paid and mark it paid</li> <li>mail or disburse check</li> </ul>			
4.	<ul> <li>Process journal entries</li> <li>select appropriate forms/records</li> <li>determine journal to use in recording transaction</li> <li>interpret information contained in source documents</li> <li>determine account and amount to debit and debit</li> <li>enter key information</li> <li>enter source document and supporting comment</li> <li>enter data correctly and in proper format</li> </ul>			
5.	<ul> <li>Post journal entries</li> <li>select appropriate forms/records</li> <li>determine and gather supporting documentation</li> <li>enter debit and credit into the software</li> <li>verify accuracy of entries</li> <li>file forms/records in appropriate location</li> </ul>			
6.	<ul> <li>Balance accounts after recording transaction</li> <li>select appropriate forms/records</li> <li>compare account records with physical documentation</li> <li>complete reconciliation/trial balance document</li> <li>file forms/records in appropriate location</li> <li>verify account activity accuracy</li> </ul>			
7.	<ul> <li>Assist to prepare adjusting/closing entries</li> <li>note potential corrections/adjustments</li> <li>discuss potential corrections/adjustments with appropriate parties</li> <li>calculate, journalize and post adjusting entries as needed</li> <li>verify accuracy of entries</li> </ul>			

Occupational Competencies		Ratings	
	Minimun	n Rating of 2	for EACH
Competency and Rating Criteria		Check Rating	g
	1	2	3
<ul> <li>8. Prepare deposit</li> <li>select appropriate forms/records</li> <li>determine type of receipt to be used (e.g., payment on account, current sales, etc.)</li> <li>verify accuracy of receipt totals</li> <li>journalize receipts</li> <li>post journal entry</li> <li>prepare deposit</li> <li>file forms/records in appropriate location</li> </ul>			
<ul> <li>verify accuracy of entries</li> <li>9. Assist to maintain fixed asset records</li> <li>enter a new asset</li> <li>dispose of an existing asset (as needed)</li> <li>generate a monthly depreciation report</li> </ul>			
<ul> <li>make necessary adjustments to the general ledger account</li> <li>verify accuracy of information</li> </ul>			
<ul> <li>10. Apply accounting principles and processes</li> <li>provide information in a consistent manner</li> <li>provide information in a timely manner</li> <li>comply with ethical standards of accounting</li> <li>apply the accounting cycle</li> </ul>			
Competency Substitute (if you replaced a competency above, note the competency and rating)			
Comments:			

#### YEAR 2 OCCUPATIONAL COMPETENCIES

#### (TO BE COMPLETED BY YA EMPLOYER/MENTOR)

Year two accounting youth apprentices must complete a total of **12 competencies**. **Eleven** must be from the list below. If necessary, employers can substitute **1** competency with another occupationally appropriate skill. That skill should be added to the competency list for assessment.

#### **Rating Scale**

- 3: Exceeds entry level criteria | Requires minimal supervision | Consistently displays this behavior
- 2: Meets entry level criteria | Requires some supervision | Often displays this behavior
- 1: Needs improvement | Requires much assistance and supervision | Rarely displays this behavior

If any competencies are rated "1" on the final performance review checklist that is submitted to WI DWD it is considered a failed checklist.

	Occupational Competencies		Ratings	
		Minimum	Rating of 2	for EACH
	Competency and Rating Criteria	(	Check Rating	
		1	2	3
1.	Complete monthly closing procedures			
	<ul> <li>journalize and post the closing entries</li> </ul>			
	<ul> <li>prepare a post-closing trial balance</li> </ul>			
	<ul> <li>verify entries</li> </ul>			
2.	Process customer invoices and receipts			
	<ul> <li>select appropriate forms/records</li> </ul>			
	analyze source document			
	<ul> <li>verify and document any invoice freight, discounts, or</li> </ul>			
	adjustments			
	<ul> <li>verify and document any returns, allowances, sales tax</li> </ul>			
	<ul> <li>prepare customer invoice from source documents</li> </ul>			
	<ul> <li>verify and calculate unpaid items</li> </ul>			
	• enter transactions for sales orders, invoices, and cash			
	receipts			
	• journalize and post transactions			
	mail customer invoice if applicable			
	file source documents in appropriate location			
	verify accuracy of information			
	, ,			
3.	Process receiving document			
	<ul> <li>select appropriate forms/records</li> </ul>			
	<ul> <li>review actual purchase order to invoice</li> </ul>			
	compare deliveries to purchase order			
	<ul> <li>identify and document discounts or discrepancies</li> </ul>			
	• enter transaction(s)			
	journalize and post transaction			
	• file forms/records in appropriate location			
	verify accuracy of information			

	Occupational Competencies		Ratings	
		Minimum Rating of 2 for EACH		
	Competency and Rating Criteria	(	Check Rating	
		1	2	3
4.	<ul> <li>Assist to process payment authorization</li> <li>select appropriate forms/records</li> <li>analyze billing document</li> <li>compare billing document with original source documents</li> <li>verify and document billing adjustments</li> <li>record data regarding coding, account distribution, etc. on payment authorization</li> <li>obtain appropriate approvals</li> <li>forward payment authorization for check issuance</li> <li>file forms/records in appropriate location</li> <li>process checks</li> <li>journalize and post entries</li> </ul>			
5.	<ul> <li>Process credit memorandum</li> <li>select appropriate forms/records</li> <li>analyze source document for adjustment</li> <li>prepare a credit memo to reflect reasons for reductions to accounts</li> <li>journalize and post credit memo</li> <li>submit credit memo and related documentation to vendors</li> <li>file forms/records in appropriate location</li> </ul>			
6.	Record inventory usage  Icate appropriate forms/records  calculate inventory usage  record inventory disbursements  post inventory usage to proper job or activity  journalize and post usage of inventory-to-inventory ledger and general ledger  file forms/records in appropriate location			
7.	<ul> <li>Assist to inventory merchandise or materials</li> <li>locate appropriate forms/records</li> <li>arrange for assistance in taking physical inventory</li> <li>schedule inventory during non-peak period</li> <li>assist with actual count of inventory</li> <li>compare actual count versus accounting inventory</li> <li>verify accuracy of inventory with a recount if necessary</li> <li>file forms/records in appropriate location</li> </ul>			

Occupational Competencies		Ratings	
	Minimum Rating of 2 for EACH		
Competency and Rating Criteria	(	Check Rating	
	1	2	3
<ul> <li>8. Assist to process results of inventory</li> <li>compare/report physical inventory with accounting inventory</li> <li>select appropriate forms/records (e.g., inventory results, prior reports, etc.)</li> <li>identify major areas of inventory with discrepancies from inventory to count</li> <li>note total change in inventory</li> <li>identify inventory concerns</li> <li>distribute results</li> <li>file forms/records in appropriate location</li> </ul>			
<ul> <li>9. Process inventory adjustments</li> <li>select appropriate forms/records</li> <li>prepare adjusting entries</li> <li>journalize and post entries to appropriate ledgers</li> <li>file forms/records in appropriate location</li> </ul>			
<ul> <li>10. Assist to cost account a new or revised product or service</li> <li>calculate production costs</li> <li>calculate fixed, variable and mixed costs</li> <li>determine direct and indirect material and labor costs</li> <li>determine overhead</li> <li>analyze production flow</li> <li>apply costing procedure</li> <li>determine standard cost</li> <li>verify accuracy of information</li> </ul>			
<ul> <li>11. Assist to audit monthly procedures</li> <li>review monthly audit procedures for billing, payroll, petty cash, reconciliation, capital assets, inventory, ledgers, etc.</li> <li>assist worksite professional to perform audit</li> <li>compare budget figures to actual costs</li> </ul>			
<ul> <li>12. Assist to process budget reports</li> <li>identify budget detail needed</li> <li>gather budget detail</li> <li>enter budget data</li> <li>verify accuracy of entries</li> </ul>			
Competency Substitute (if you replaced a competency above, note the competency and rating)			
Comments:	1		

# WISCONSIN— YOUTH APPRENTICESHIP

### **Post-Program Completion Survey**

Youth Apprenticeship

#### YA POST-PROGRAM COMPLETION SURVEY: EMPLOYER FEEDBACK

Employers complete the following information. YA Coordinators will enter this into the Post-Program Completion Survey.

YA Employer Post-Program Completion Questions			
Will you offer or have you offered the Youth Apprentice a continuing position with your company?	□Yes □No		
If continuing position offered to youth apprentice, did they accept?	☐Yes ☐No		
If yes, please answer the questions below:			
Was the offer for full time or part time work?	☐Full-time ☐Part-time		
Title of the position offered:			
What is the wage of the continuing employment offer?			
If applicable, will the youth apprentice advance to a Registered Apprenticeship?			

#### YA POST-PROGRAM COMPLETION SURVEY: COMPLETED BY YA CONSORTIUM

The <u>Post-Program Completion Survey</u> form is to be provided to each student completing the Youth Apprenticeship program to capture information on the student's plans after leaving the program. This **form should be completed by the Youth Apprenticeship Coordinator** to capture information from all high school seniors and level two Youth Apprentices and their Employers after successful completion of the Youth Apprenticeship Program.

The form should be completed during the final meeting between the student, mentor, and Youth Apprenticeship Coordinator, when the final checklist or On-the-Job Learning (OJL) Guide is filled out and signed. Information captured on this form must be entered online using the Bureau of Apprenticeship Standards Electronic Records System (BASERS).

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language.