

Program Number 61-006-2
Certificate • 11 credits

ABOUT THE PROGRAM

Introduces the learner to the financial and economic impact of running a successful agribusiness operation. Introduces the learner to the financial and economic impact of running a successful agribusiness operation. Learners will also explore financial tools and gain an understanding of business management practices.

PROGRAM OUTCOMES

- Apply understanding of basic financial software
- Apply management practices in reaching goals and objectives
- Understand a business plan and Return On Investment

ADMISSIONS AND FIRST SEMESTER ENROLLMENT STEPS

- Submit online application.
- Complete the online Student Success Questionnaire.
- Complete Get Started at Lakeshore appointment:
 - Application Check-in
 - College Orientation Overview
 - 1st Time Program Registration

**Submit high school transcripts, college transcripts, and test scores (optional, highly recommended). Official transcripts will be needed for transferring college credit(s) and for financial aid purposes.*

ACADEMIC PREPAREDNESS/FUTURE SEMESTER ENROLLMENT STEPS

If applicable, complete program-specific academic preparedness requirements and enrollment steps prior to enrolling in occupational or core courses. Students will be notified if there is a program waitlist. View the college's program webpage for details: <https://lakeshore.edu/academics/certificates/agribusiness-financial-basic>.

APPROXIMATE COSTS

\$152.85 per credit tuition (WI resident) plus \$9.17 per credit student activity fee. Material fee varies depending on course. Other fees vary by program. Visit lakeshore.edu/financial-aid/tuition-and-fees for details.

SPECIAL NOTE

Learn when you want. Progress at your own pace. Receive personalized coaching and support. The full CBE definition may be found at lakeshore.edu/cbe.

CAREER AND EDUCATION ADVANCEMENT OPPORTUNITIES

These credits transfer into Lakeshore's Agriculture Management Technician Technical Diploma. Students may then enter the second year of the associate degree, Agribusiness Science & Technology.

CONTACT

Lakeshore College Recruiter
920.693.1366 • Recruitment@lakeshore.edu

Catalog No.	Class Title	Credit(s)
Term 1 (Fall)		
10006202	Ag Employability and Professionalism*	3
10101150	Office Accounting*	3
		6
Term 2 (Spring)		
10006205	Agricultural Finance*	2
10809144	Macroeconomics	3
		5
		TOTAL 11

*CBE delivery only

Curriculum and program acceptance requirements are subject to change. Program start dates vary; check with your academic counselor for details. The tuition and fees are approximate based on 2025-2026 rates and are subject to change prior to the start of the academic year.

AG EMPLOYABILITY AND PROFESSIONALISM...prepares the student for a career by covering personality assessments, advocacy, networking, job shadowing, stress management, career exploration, problem solving, and business etiquette. It also emphasizes leadership and conflict resolution skills through UWEX Employer of Choice certification. The culmination is the creation of a portfolio showcasing their preparedness for industry.

AGRICULTURAL FINANCE...introduces the student to the basics of agricultural financial management including securing credit, working with financial statements (balance sheet, income statement, cash flows, owner equity) and investment analysis. Additionally, students will perform basic financial analysis, calculate depreciation, and prepare amortization schedules. Students will learn the basics of agricultural accounting and will practice using basic accounting software programs. **PREREQUISITE:** 10101150 Office Accounting

MACROECONOMICS...is an introductory course. Basic social choices regarding economic systems, basic economic aggregates, fiscal policy, the banking system, monetary policy, and international trade are the principle topics discussed in the course. Balance is drawn between theory, analysis, and a critique of the institutions that characterize modern mixed-capitalist economies. Conflicting social goals, economic constraints, and environmental concerns provide the framework through which the macroeconomy is analyzed. **COREQUISITE:** Reading placement assessment or equivalent

OFFICE ACCOUNTING...introduces the learner to the principle of business and personal accounting, including journalizing, posting, year-end adjustments, report preparation and interpretation, payroll, and bank reconciliations.