



January 23, 2023

To Whom It May Concern:

The manufacturing environment in Wisconsin has changed significantly since the pandemic. No longer able to meet the number of individuals required to efficiently meet our customer demands. The difficulty in fully staffing our facility we project will only continue to grow.

Fraser Industries, which encompasses the companies Fraser Shipyards, Lake Assault Boats, and Northern Engineering, is pleased to partner with WRTP/BIG STEP a workforce intermediary with extensive experience in preparing people for careers in manufacturing with their Entry Level Manufacturing skills training.

We believe the WRTP/BIG STEP Entry Level Manufacturing Skills training fulfills a large need in the manufacturing sector preparing individuals with skills that will provide them the tools to adapt in the manufacturing environment

Fraser Industries provides manufacturing services to the Great Lakes Maritime Industry and regionally based industrial customers. Lake Assault Boats, a leading manufacturer of custom boats located in Superior, WI, and Northern Engineering Co., a machine shop in Superior, WI, has not only an immediate demand to staff its workforce but projects increased hiring over the next three years. We have partnered with the Wisconsin Regional Training Partnership/BIG STEP to facilitate an Entry Level Manufacturing Skills training program in order to assist us in meeting our workforce needs.

Fraser Industries is committed to hiring successful graduates from this class and looks forward to partnering with WRTP/BIG STEP a nationally recognized workforce model and will support them as they prepare individuals utilizing the ELMS training for careers in manufacturing.

Sincerely,

A handwritten signature in black ink, appearing to read 'Tami Follett', written in a cursive style.

Tami Follett
VP HR
Fraser Industries