

**\* \* \* \* MEDIA ALERT \* \* \* \***

**For Immediate Release**

**Contact Information**

David Pleiss, Vice President, Investor and Public Relations  
West Corporation  
11808 Miracle Hills Drive  
Omaha, Neb. 68154  
402-963-1500  
[dmpleiss@west.com](mailto:dmpleiss@west.com)

**Wausau Mayor's Office and Chamber of Commerce  
Announce Growth at West Business Services**

**(Omaha, Neb., Nov. 30, 2011)** – West Business Services (WBS), the nation's premier provider of sales and account management solutions, recently announced that it will be hiring for more than 100 new, full-time jobs at its Wausau location between January and March.

During a press conference to be held later today, Mayor Jim Tipple, Executive Chamber Director Jeff Zriny and the Department of Workforce Development Director Reggie Newson will join the local West executive leadership team to discuss the integral partnership between West and the Wausau community. "The City of Wausau is proud of West Business Services as they continue to grow and add over 100 new jobs. This is great news for the Wausau Community," said Wausau Mayor Jim Tipple.

Earlier this year, WBS announced that 30 employees would be laid off as a result of a decrease in business with one of its client. Since that time, WBS has secured business with two existing clients and one new client that will be serviced from the Wausau location. The thirty positions that would have been eliminated will now be retained and moved to one of our new clients. "We understand the frustrations felt by the Wausau community earlier this year and I hope this effort by West Business Services will show the community our commitment to being the premier employer in Wausau," said Vice President of Operations Dan Van Daalwyk.

The new sales associate positions offer employees a competitive hourly wage with monthly performance bonuses. Qualified candidates should have a diverse sales and customer service background, possess strong communication and computer skills and have the positive attitude and drive to take their career to the next level. These career opportunities offer great benefits including medical and dental insurance, 401(k), paid time off, paid training, tuition reimbursement and more.

West is hosting an onsite job fair with on-the-spot interviews at the Westwood Conference Center, located at 1800 Westwood Center Boulevard, Suite 300, on Wednesday, November 30, 2011 and Thursday, December 1, 2011 from 9 a.m. to 6 p.m. To learn more about West Business Services call 715-848-0323 or to apply online, visit [www.westbusinessservices.jobs](http://www.westbusinessservices.jobs).

“We are pleased to learn of the expansion at West Business Services in the Wausau area. This announcement combined with last week’s news is very positive for our community,” said Executive Chamber Director Jeff Zriny.

#### About West Business Services

West Business Services is a leading provider of business-to-business sales and account management solutions. Our customized solutions help some of the world’s premier companies drive incremental sales, increase market share and strengthen relationships with their customers. We combine our extensive sales experience and superior business methods with advanced technology to deliver an integrated suite of customized solutions that includes lead management, sole territory coverage, team selling and account management. We support every client with a dedicated team of inside sales professionals who exclusively represent our client’s business. West Business Services is a subsidiary of West Corporation, a leading provider of technology-driven, voice-oriented solutions. For more information call 715-848-0323 or visit [www.westbusinessservices.com](http://www.westbusinessservices.com).

#### About West Corporation

West Corporation is a leading provider of technology-driven, voice and data solutions. West offers its clients a broad range of communications and network infrastructure solutions that help them manage or support critical communications. West's customer contact solutions and

conferencing services are designed to improve its clients' cost structure and provide reliable, high-quality services. West also provides mission-critical services, such as public safety and emergency communications. Founded in 1986 and headquartered in Omaha, Nebraska, West serves Fortune 1000 companies and other clients in a variety of industries, including telecommunications, banking, retail, financial, technology and healthcare. West has sales and operations in the United States, Canada, Europe, the Middle East, Asia Pacific and Latin America. For more information on West Corporation, please call 1-800-841-9000 or visit [www.west.com](http://www.west.com).

# # #