



Wisconsin Rehabilitation Council

October 18th 2012



**Beyond
Vision**

WISCRAFT, INC. 501(C)3

Our New Brand



Is now doing
business as...



Beyond Vision

WISCRAFT, INC. 501(C)3
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Our Cause

VISION (Our Goal):

“Beyond Vision will enrich the lives of people who are blind through the power of work valued by customers and the community.”

MISSION (HOW we will reach our Vision):

“Grow by becoming a valued partner to customers, suppliers and the community while operating as a fiscally responsible enterprise.”



History

- 2012 - Began Operating as Beyond Vision
- 2011 - Began machining replacement parts for DoD
- 2010 - Began paying Federal Minimum Wage or higher
- 2009 - Started Communication Center
- 2008 - Transitioned to hourly wages
- 2005 - WI MOTY- Excellence in the Face of Adversity
- 2002 - Received ISO 9001:2000 certification
- 1997 - Began BSC program under AIB
- 1987 - Started Supplying to Wisconsin
- 1985 - First Wisconsin agency to privatize
- 1958 - Opened machine shop
- 1944 - Basket weaving ended
- 1922 - Began assembly for Briggs
- 1903 - Established as a state agency



Core Competencies

- Assembly
- Packaging & Kitting
- Machining
- Communication Center
- Office Supplies

Revenue

\$25.1 Million

Employees

Manufacturing/Services
-22 Blind / 36 Total



Assembly & Packaging

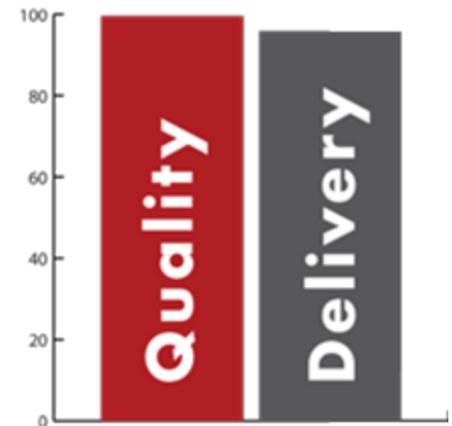
Services Offered

- Bench Assemblies
- Kitting and Bagging
- Packaging and Labeling
- Product/Package Reclamation
- End-to-end Fulfillment Services

Quality

- ISO 9001 certified since 2002

99.95% QUALITY
96% ON-TIME DELIVERY
2012



Machine Shop

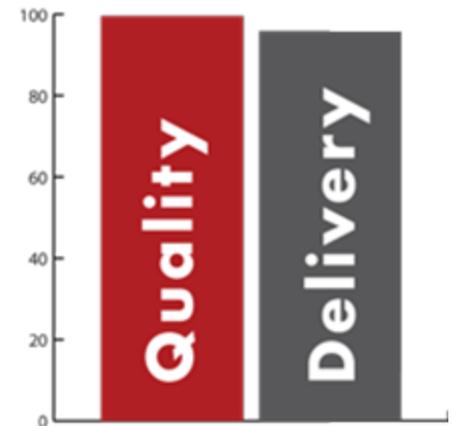
Services Offered

- CNC Milling
- CNC Turning
- High Speed CNC Drill and Tap
- ID Keyway or Spline Broaching
- Sawing
- Laser Non-Metallic Cut and Etching
- Manual Machining

Quality

- ISO 9001 certified since 2002
- CMM accurate to .0005 ”
- SPC (Statistical Process Control) capable

99.95% QUALITY
96% ON-TIME DELIVERY
2012



Call Center

Incoming Call Services

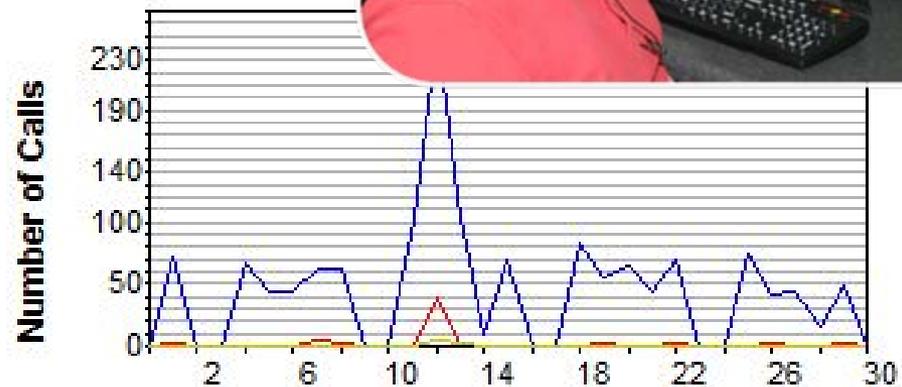
- Customer Service
- Order Processing & Fulfillment
- Information Hotline Services
- Answering Services
- Help Desk Services

Outgoing Call Services

- Post Sale Customer Service
- List and Database Development
- Database Verification
- Lead Generations/Qualification
- Product Marketing
- Surveys



Call Distribution



BSC Operations

Since 1997

BSC Locations – Nine:

Great Lakes Naval Station; Great Lakes, Illinois
934th Airlift Wing; Minneapolis, Minnesota
TACOM – Detroit Arsenal; Warren, Michigan
Fort McCoy; Fort McCoy, Wisconsin
VA Medical Center; San Francisco, California
NASA Ames Research Center; Moffett Field, California
Coast Guard Island; Alameda, California
Defense Supply Center; Columbus, Ohio
Scott Air Force Base; Scott AFB, Illinois

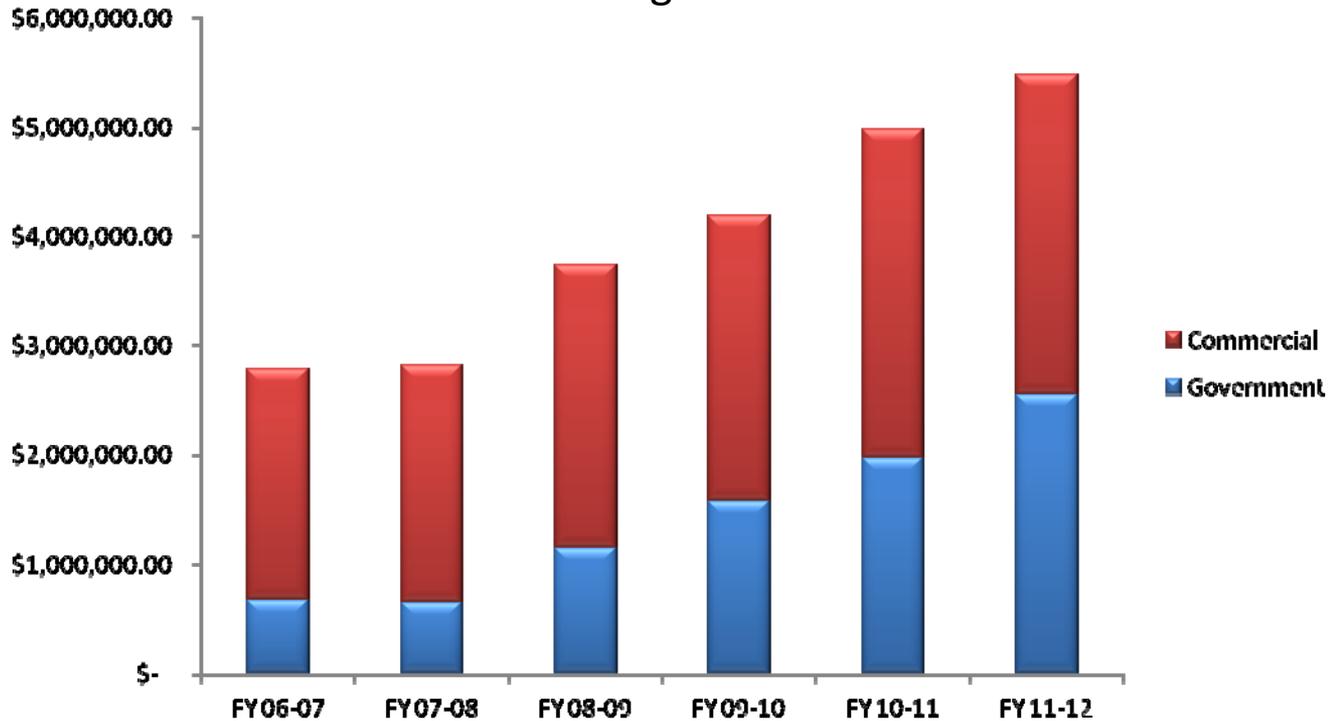
Serving

Navy
Air Force Reserve
Army
Army
Veterans Administration
NASA
Coast Guard
DLA/DFAS
Air Force



Growth & Diversification

Manufacturing & Services



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AbilityOne Program

Beyond Vision is proud to be an AbilityOne participating agency dedicated to providing employment opportunities for individuals who are blind. Federal purchasing of products under the AbilityOne Program allows the government to procure the products it needs at a fair-market price, while simultaneously creating employment for more than 47,000 Americans across the nation.



Future Growth Drivers

- Commercialization of Office Products
- Developing new State Use opportunities
- Expanding current commercial customer relationship
 - Briggs & Stratton, Harley-Davidson, etc...
- Implementing new commercial opportunities
 - EcoLab, Helious, etc...
- Continued focus on AbilityOne product development
 - Toolkits, Fire Extinguishers, etc...

Satisfied Customers

Harley-Davidson
Briggs and Stratton
Oshkosh Truck Corp.
P&H - Division of Joy-Global
Pentair
GE
GenMet
Phoenix Products
Accessory 3
State of Wisconsin-Dept. of
Treasury
University of Wisconsin
Morris Material Handling
Central Aquatics
General Automotive
Harken Industries
The Wagner Company

InPro
Ladish
Rexnord
General Services Administration
Defense Logistics Agency
Department of Defense
United Stationers
SP Richards
Associated Industries for the Blind
Ecolab
Wisconsin Prison System
University of Wisconsin System
Envision Industries
Grainger
MSC-Midwest Industrial Company
Rockwell Automation



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